



## The Story of Mouser Electronics

Jerry Mouser founded Mouser Electronics in 1964, in El Cajon, California. As a high school physics instructor, he could not find quality electronics components at affordable prices to use in his electronics and physics classes. As a result, and to fill an existing void in the electronics distribution industry, he started an electronics distributorship called Western Components.

In 1967, the OEM sales division was started under the name Wescom International. (The name was derived from the successful school division, WESTern COMponents).

In 1973, the company moved to Santee, CA (a suburb of San Diego) and Wescom's name changed to Mouser Corporation. This is when Glenn Smith, Mouser's current President, joined the Mouser Team.

In 1978, the School and OEM Sales divisions were then merged into Mouser Electronics and moved into a newly-purchased facility.

During the 1980's Mouser expanded eastward. In 1983 a new location was needed to service the East Coast faster, and to provide the South with next-day deliveries. Mansfield, Texas (a suburb of the Dallas/Fort Worth Metroplex) was selected.

The company headquarters was moved to Mansfield, Texas in August of 1986. Originally the plans were to share the facility with the Texas distribution center, but things grew too fast. A new corporate building was completed in April of 1987.

Mouser's New Jersey-based Eastern Regional facility opened in February 1988, adding to its now coast-to-coast network of sales/distribution centers. 1988 also marked the unexpected death of our founder, Jerry Mouser. Shortly thereafter, Glenn Smith was named President of the company.

1989 saw the purchase of a new building to increase our distribution warehouse space and to house our commercial printing division.

In 1990, Mouser's 4th sales/distribution center was opened. Located just south of San Jose, California, it serves Northern California and the Northwest.

During 1992, Mouser's Central Sales operation moved into a new building and the existing distribution warehouse in Texas was expanded by 20%.

In 1993, due to increased sales, Mouser's Distribution capabilities were expanded again with the purchase of another new building, which was occupied in 1994, when Mouser also celebrated its 30th anniversary.

During 1995, Mouser upgraded its data and voice communications, expanded its continuous quality improvement program and established an ISO9002 Compliant Quality System. Mouser's distribution warehouse moved into another new building.

Mouser began 1997 with 400 staff members, 250,000 square feet of facilities, and a solid financial footing poised for continued future growth.